

Exit – Experience - Explore



sonorantrails

Confirmed Client Information

Please Read

Our entire team is dedicated to helping you create the best scrapbook ever! To that end, we've prepared this information to help you plan your adventure!

To expedite your orientation please thoroughly review these pages.

Introduction

Okay folks...it's almost "go" time. The trip you've been planning for some time, all of the emails, the thinking, the dreaming...all of that is about to come to fruition.

My name is Josh Miller and I am the owner/co-founder of Sonoran Trails. Myself, along with Chris Reed, owner/co-founder, and Jeff Sharp, our ultimate social media/marketing/computer/website guru are excited for you!

This has been our lifestyle since 2005. We eat, sleep, and drink this stuff and are, literally, always in the planning stages of our next trip. To that end we started thinking about how we could share our love of adventure, travel, and the back roads. In 2011 Josh began toying with the idea of a Jeep Camper rental business (*Overlanding* for the aficionado!) and after 3 years of thinking, writing, discussing, and procrastinating Sonoran Trails was born – and here YOU are. Our team looks forward to helping you create the best scrapbook ever! Let's get started.....

1. Quick Thoughts

- Tread Lightly!
TREAD PRINCIPLES - Travel Responsibly, Respect the Rights of Others, Educate Yourself, Avoid Sensitive Areas, Do Your Part - for more information click [here](#).
- Consider your food/grocery list as well as fuel requirements. PBJ for supper is okay, but not when you're looking at a low fuel light!
- Consider any special permits you may need. These must be obtained by the client.
- How much interstate/dirt would you like to experience? What is your experience level with off road travel?
- 150 mile per day mileage limit on all Sonoran Trails vehicles

2. Insurance/Documents

We don't want to scare you, but let's face it; we've all heard and said the phrase, "Heck...it's a rental!" That's all fine and dandy, but the rental contract and other paperwork you sign make our rental, *YOUR rental*. Clients are responsible for any and all damage incurred to the vehicle and/or gear/equipment during their trip.



This is what you would like to avoid. After searching most of the night for the clients Sonoran Trails found them the next morning and affected a recovery that cost them an additional \$500.00. Travel safe, travel smart.

Copies of insurance cards reflecting required coverages must be on file with Sonoran Trails as well as a **\$1,000 security deposit. This may be a check or credit card number kept on file. Checks may be made out to, Alpha 1414, LLC.**

To get you on the road as soon as possible, please consider emailing the following documents to Josh at josh@sonorantrails.com:

- A copy of a valid driver's license(s) for anyone intending on driving
- A copy of all insurance card(s) reflecting the coverage required of all drivers
- Your itinerary – Nope, we're not trying to track you! In the event you require emergency services it helps us to have an idea of where you are traveling. A Sonoran Trails team member is on-call should you need us; but please be aware...a part of back-country travel requires a certain amount of self-reliance and "know-how", i.e. you need to know how to change a flat tire.

3. Rental Terms

- Drivers must be minimum 25 years of age
- \$1,000 Security deposit – check made payable to Alpha 1414, LLC will be returned or destroyed within 5 days of a successful check-out OR a Credit Card on file
- Balance is due at orientation – checks made payable to Alpha 1414, LLC or Credit Card
- Reservation deposits are refundable up to 60 days prior to your excursion
- 150 miles per day included, .50 per mile beyond

4. International Clients

- *Driver's License* - If your Driver's License is not in English you will need to obtain an International Driver's Permit. Here is a link with this information: <https://www.usa.gov/visitors-driving#item-37267>
- *Insurance* – Please confirm that your personal auto insurance extends to rental vehicles, particularly a Jeep. Should you need additional coverages our past international clients have used <https://www.icarhireinsurance.com/#0>.

5. Orientation and Check-out

Check out of the vehicle is 10:00 am – 12:00 pm and check in is 1:00 pm – 3:00 pm, unless other arrangements are made.

The orientation is 45' to one hour in length. A Sonoran Trails team member will go over the vehicle, gear, equipment, and deploy the roof top tent pointing out other features of your rental along the way.

Due to the orientation we cannot meet clients at the airport and conduct the orientation.

6. Check-in

Sonoran Trails will conduct an inspection of the vehicle and all gear and equipment within **five (5) business days of your return. Upon a successful check-in all personal information, i.e. driver's license, insurance, etc. is destroyed, deleted or returned to the client.**

Clients are responsible for their transfers to/from their point of travel, i.e. Phoenix Sky Harbor International Airport. We've found that the easiest mode of transportation is Uber or other ride sharing services to the Sonoran Trails location.

7. Vehicle & Gear

Your vehicle is a very capable Jeep Wrangler Unlimited. It has a heavy duty lift, all-terrain tires, and heavy-duty front and rear bumpers. Despite these additions, clients must fully understand that the vehicle is their lifeline. Should you explore remote areas, driving aggressively could damage the vehicle and leave you without! That being said, we expect clients to drive with the same care and attention they would their personal vehicles.

With the addition of aftermarket gear and camping equipment, your Sonoran Trails rig is heavier than normal. Though under vehicle weight limits, clients must consider this when driving off road. Clients should never “over drive” the vehicle nor over-estimate their own abilities – both can lead to trouble.

Our rigs are not designed to “crawl”. In other words, intentionally navigating over large rocks, debris, and boulders should be avoided. The vehicle is not equipped with rock rails, aftermarket undercarriage body armor, or rock rails. Please be aware of this as you traverse areas.

Clients need to be aware of the *higher clearance needed* with the addition of the roof top tent above them (approximately 98" or 8' 2" needed). Low hanging branches, some drive-thru's, etc. may not allow for safe passage.

The vehicle is designed to help you navigate back roads safely and comfortably and *does not include recovery gear*. Enjoy those dirt roads, enjoy that secluded campground, enjoy the sunsets and sunrises, just do so with a large dose of humility when it comes to your vehicle and what it's designed to do.

8. What's Included

- Roof top tent
- Two sleeping bags
- Two folding chairs
- LED Camp Light
- Cooler
- Cooking/eating equipment/cutlery
- Stove
- Table
- Jumper Cables
- Emergency Power Pack (see #7 below)
- Arizona Atlas

And of course, an incredible Jeep JK Unlimited!

Any other gear, equipment, personal items, clothing, food, permits, etc. are the responsibility of the client.

9. Planning

This can be one of the best parts of the trip! You will want to pore over maps and Google sites, read about events, and learn about great places to visit in Arizona and the Southwest. Sonoran Trails is happy to help you along the way and answer any questions you have.

Unfortunately, I have to add our disclaimer here and it's pretty simple – ***Sonoran Trails is not responsible for your trip choices in any way, shape, or form.*** If you plan to head to the Grand Canyon in January you need to know it's cold up there and to plan/pack accordingly. If you will be on land requiring a special permit, you need to obtain the appropriate permits. If it looks like rain is in your forecast, plan/pack accordingly.

Here are a few tips:

- Check the weather and pack accordingly! Sonoran Trails uses the app, www.wunderground.com. Weather Underground's worldwide personal weather station network consists of weather enthusiasts who report live weather data to them from weather stations located on their houses or in their backyards. It is a very accurate tool!
- Consider your route. Many clients want to explore the great sites in and around Arizona. Often they plan on taking forest service roads; however these routes are

generally much slower causing them to miss these great areas. Sonoran Trails advises clients to see the places you would like to see via hard-surface roads, first, and then consider the slower, easy-going forest roads as you return. A few epic ideas in no certain order...we love them all – Grand Canyon, Sedona, Flagstaff, Jerome, Winslow, Tucson, Lake Powell, Crown King, Wickenburg, Bisbee, Monument Valley, Cottonwood, Tucson, Tombstone, and Globe.

- Here are a few websites we use:

<http://www.recreation.gov/> – Discover the best American experiences, learn about epic camping spots, national monument tours, hiking through pristine national parks and forests, renting a cabin on federal lands and so much more.

<https://www.nps.gov/grca/planyourvisit/index.htm> – Whether you're a first time visitor to the Grand Canyon South Rim or a veteran, this informative website has a lot of info!

<http://www.navajonationparks.org/htm/monumentvalley.htm> – The Official website of the Navajo Nation Monument Valley Tribal Park.

<http://navajonationparks.org/> – This site offers information on the Upper and Lower sections of Antelope Canyon. Keep in mind that tribal lands are their own entity. Please respect the people and their lands.

<https://freecampsites.net/> - A really cool site where you can find free camping.

10. Vehicle Fees

- *Excess Mud*

Please enjoy the back roads. We fully expect road grime and dirt, and even mud. If, however, you find an extreme desire to attempt to hydroplane through a mud puddle; first, we suggest you do not; the spray you see outside of your window is also doing the same thing to the undercarriage, be aware there will be mud. Try getting some of that in your electrical system or power steering pump and you could get yourself in a bind; plus, sometimes those “puddles” are deep!

Excessive mud will incur a \$150.00 cleaning fee and will be based on a sole assessment by the Sonoran Trails team member conducting your check-in. We really do not want to collect on this because we do not want to clean the vehicle! This type of cleaning warrants a trip to an industrial car wash. Not only is the outside muddy, but every nook & cranny underneath has to be cleaned, thus making this a day-long process.

- *Arizona Pin-Striping*

A term by locals who off road explaining the brush marks incurred on vehicles when they attempt to negotiate a tight trail. The resulting scratches along the body are nick-named “Arizona pin-striping”. Some marks may be superficial and will wash out; others may

dig into the paint and cause damage. The Arizona desert has some pretty gnarly plants. As you navigate through the terrain be keenly aware of what's around you. Any significant "Arizona pin-striping" will incur a \$150.00 detailing fee, to cover the cost of compounding and buffing the marks out. It will be based on a sole assessment by the Sonoran Trails team member conducting your check-in.

- *Key FOB*

Your rental includes two remote entry key FOB's and one regular cut key to unlock doors only. The regular cut key WILL NOT run the vehicle. If a *key FOB is lost clients will incur a \$200.00 replacement fee*. Yes, it was that expensive, so please keep track of these.

11. Emergency

We recognize that sometimes things go wrong. Though we would like to avoid this scenario, we do have procedures in place to assist clients.

First and foremost clients should contact proper authorities as needed to ensure the wellbeing and safety of everyone. Sonoran Trails must then be contacted. The team member will ensure everyone is safe, help with situation assessment and work with the client to determine next best course of action.

If it is determined that a recovery is needed clients can contact our Roadside Assistance service at 1.877.373.9761. Sonoran Trails reserves the right to assess clients for any and all recovery fees based on an investigation by the Sonoran Trails team.

The Sonoran Trails Team

Josh Miller
josh@sonorantrails.com
623.221.0722

Chris Reed
chris@sonorantrails.com
602.501.1870

Jeff Sharp
480.457.0894

12. Conclusion

We hope you have found this information helpful. The entire Sonoran Trails team stands ready to assist as you prepare, and participate in, what could be one of the greatest adventures you've experienced. We look forward to helping you Exit – Experience – Explore!

Sincerely,

The Sonoran Trails Team

Notes/Questions To Ask:

TERMS AND CONDITIONS

PLEASE READ CAREFULLY BEFORE YOU SIGN THIS RENTAL AGREEMENT

This Rental Agreement (hereinafter: "Agreement") is made by and between Sonoran Trails, LLC, an Arizona Limited Liability Company, (hereinafter: "Owner") and the person and/or company signing the Rental Document (hereinafter: "Renter") whose particulars are recorded on Page 1 of this Agreement. This Rental Agreement is comprised of the following terms and conditions and the information contained on Page 1 (hereinafter: "Page 1"), attached hereto and incorporated herein, outlining the rental details.

It is hereby agreed as follows:

I. DEFINITIONS

In this agreement, unless otherwise indicated:

"Damage(s)" includes expenditures for towing, transporting and storing the vehicle, repairing any damage to the vehicle (including rim and tire damage), the costs of an expert to inspect collision damage and report therein;

"Condition" means the state of the Vehicle, especially with regard to its appearance, quality, or working order.

"Contract" means this Rental Agreement for which these terms and conditions have been annexed, issued by Owner to the Renter and signed by Renter with respect to Owner's Vehicle as defined on Page 1 and will have the effect of a legally binding contract between the parties and should be read with these terms and conditions;

"On Time" means that the Renter agrees to return the Vehicle to Owner by the return date as indicated on Page 1;

"Late Return" means that the Renter failed to return the Vehicle to Owner on or before the date specified on Page 1;

"Renter" means the person whose name is reflected on Page 1 as the Renter;

"Term of Hire" includes the period from the date of rental as indicated on Page 1 until the date the Vehicle is returned to Owner;

"Vehicle" means the motor vehicle for which Renter is permitted by Owner to operate as described on Page 1.

II. TERM OF RENTAL AND VEHICLE DESCRIPTION

Owner hereby allows Renter to use the motor vehicle documented on Page 1, and Renter will hereby take the motor vehicle (hereinafter: "Vehicle"), details of which are described on Page 1, for the term of hire as described on Page 1.

Owner hereby allows Renter use of the Vehicle, but Renter has no authority to act for or on behalf of Owner. Under no circumstances is Renter permitted to have the Vehicle serviced or repaired

without Owner's prior permission in writing.

The Vehicle is being rented by Renter as is, and Owner makes no warranties of any kind or nature to Renter or any other person or party, whether express or implied, as to merchantability or fitness of the Vehicle for any particular purpose. Under no circumstances is Owner responsible to Renter for any loss, damage, or inconvenience which may occur to Renter as a result of any malfunction or breakdown of the Vehicle.

III. VEHICLE CONDITIONS AND RETURN

Renter acknowledges and agrees that the vehicle which is rented to them is in good condition when rented except as noted on Page 1, and that the vehicle shall return in the same condition for which it was rented without any damage or injury to the vehicle. Owner will collect a security and damage deposit before Renter is allowed to use the Vehicle.

Should the Renter fail to return the Vehicle on time as notated on Page 1, or should Renter violate any provisions of this agreement, Owner reserves the right to locate, repossess, and collect the Vehicle without any notice or hearing and Renter agrees to compensate Owner for any cost, fees, and charges associated therein.

IV. RENTAL

Renter shall pay Owner for the use of the Vehicle the sum or sums specified on Page 1; and authorizes the Owner to charge all amounts payable to the Renter's account. Renter's account means a nominated debit card, credit card, pre-arranged charge account or appropriate cash deposit agreed to by the parties.

Full day rental charges are computed on a twenty-four (24) hour basis beginning from the time the Vehicle is rented until the time that the Vehicle is returned to Owner. Weekly rental charges are computed on a seven (7) day basis. Any charges other than full day or weekly charges are to be calculated in increments of one (1) hour. *Full day and weekly rentals allow up to 150 miles per day. Mileage above 150 miles per day must be approved in advance.* There are no refunds for returning the Vehicle early or before the Vehicle is due to return.

In addition to the payment specified above, Renter acknowledges that they shall be liable at the end of the rental term to pay Owner any applicable additional charges, including but not limited to:

- (a) Charges for petrol or other fuel used, not including oil, as notated on Page 1;
- (b) Road user charges, including but not limited to toll fees;
- (c) Charges for the late return of the Vehicle which shall be \$50 per hour;
- (d) Charges for damage to or repair of the Vehicle, and any enforcement charges relating to such damage or repairs (including attorney fees and costs associated thereto);
- (e) Charges for Vehicle detail services/cleaning if the Vehicle is returned in an unreasonably unclean condition that requires additional cleaning and/or deodorizing. This includes, but is not limited to, spillage of fluids, food, vomit, other stains, and unreasonably unpleasant odors including cigarette smoke;
- (f) A fee to cover additional drivers;
- (h) Towing or recovery charges;
- (h) Any and all applicable taxes;
- (i) Tools, parts, accessories, equipment, or other items that accompany the Vehicle when rented, which are lost or damaged, regardless of fault, up to the full retail value of the item;
- (k) Any and all traffic and/or parking offense infringement fees; and
- (l) Administrative fees or any and all other fees as specified in the Rental Agreement on Page 1.

Owner will charge the amounts set forth in this Rental Agreement to the Renter's account during or after the term of the rental is completed, or Renter may pay such charges as agreed by Owner, such choice to be at Owner's sole discretion.

Renter agrees that any funds on deposit for the rental shall be applied towards any outstanding balance on the Renter's account, and that Owner may charge any credit cards, or debit cards on file for any outstanding balances on Renter's account.

If the Renter fails to pay any money due under or in connection with this Rental Agreement within 14 days of the date by which the Renter was required to pay the money, Owner may, without prejudice to any other rights or remedies Owner may have or be entitled to, charge Renter and Renter must pay all additional costs, including but not limited to:

- (a) Interest at a rate of 10% per day on the total amount owing from the expiration of 14 days from the date for which Renter was required to pay the money up until and including the date of payment;
- (b) Any and All costs incurred by Owner for the collection of unpaid money by a debt collection agency or other external legal agency; and
- (c) An administrative fee of \$50

V. DRIVER

Vehicle may be driven during the term of the rental only by the person(s) named on Page 1 as either the Primary Driver or Additional Driver, and only if the authorized driver holds a current valid driver's license appropriate for the Vehicle for the entire duration for which the permitted driver is using the Vehicle. Additionally, all Drivers must be at least twenty-five (25) years of age.

Renter and any other authorized drivers agree to operate Vehicle only on established roads or established and marked forest roads within the State of Arizona; unless prior permission is extended to travel outside of Arizona. Renter and any other authorized drivers agree not to operate the Vehicle on any private property, wilderness, or primitive area, or on any closed road in any National Forest, Park, or Government Property unless the Driver has obtained the appropriate consent or permit to drive on said property. Driver shall be solely responsible for obtaining any required permits or consents to operate the vehicle on property. Driver agrees that the vehicle may be driven only in the continental United States and that the driver is specifically not authorized to take the vehicle out the United States.

Renter and any other authorized drivers agree to carry no more than the Vehicle rated number of occupants as specified on Page 1. Renter and any other authorized drivers agree also agree that all persons or occupants of the Vehicle shall ride in seats within the passenger compartment of the Vehicle and agree to not carry anyone or anything for hire.

Renter and any other authorized drivers agree to not place ice chest, coolers, or any other object on the seats of the Vehicle which may cause damage to the Vehicle.

Renter and any other authorized drivers agree to not use Vehicle for towing, pushing, pulling or otherwise move any other object, trailer, or vehicle; unless prior arrangements are made with Sonoran Trails.

Renter and any other authorized drivers agree to not operate the Vehicle while under the influence of any drug, substance, or alcohol. Renter and any other authorized drivers further agree to not operate the

Vehicle in any way which may violate Local, State, or Federal Law including failure to report an accident, any transportation of drugs or alcohol, or any other violation of the law. Renter and any authorized drivers will be jointly and severally liable for any damage or injury that occurs for failure to abide by these provisions. Such damages may include, but are not limited to, Owner's loss of business and up to the full value of the Vehicle.

VI. LIABILITY FOR PERSONAL PROPERTY, DAMAGE, AND THEFT

Owner is not responsible, under any circumstance, for any loss or damage to Renter's personal property, or the personal property of any occupant of the Vehicle, regardless of the cause of such loss or damage. Renter agrees that should any loss or damage occur to their personal property or property of any occupant, that Renter shall hold Owner, its agents, and employees harmless and not liable for such loss or damage.

Accidents which involve the use of the Vehicle must be reported to Owner and any applicable law enforcement agency. Renter agrees to cooperate with any law enforcement agency and Owner by providing requested information and participating in the investigation of any accident and/or claim. Renter agrees to inform Owner and any applicable law enforcement agency should the Vehicle become lost or stolen. Regardless of fault or cause, Renter agrees to pay Owner up to the full cost or value of the Vehicle, including any loss of business revenue or downtime incurred by Owner, should the Vehicle become lost or stolen or in the event of any damages to Vehicle.

VII. INSURANCE AND FINANCIAL RESPONSIBILITY

THE OWNER DOES NOT EXTEND ANY OF ITS MOTOR VEHICLE FINANCIAL RESPONSIBILITY OR PROVIDE PUBLIC LIABILITY INSURANCE COVERAGE TO THE RENTER, AUTHORIZED DRIVERS OR ANY OTHER DRIVER.

INITIALS _____

THE OWNER REPRESENTS AND WARRANTS THAT EACH DRIVER HAS CONFIRMED THAT THE INSURANCE POLICY IDENTIFIED IN THIS CONTRACT IS IN FULL FORCE AND EFFECT AND COVERS RENTED VEHICLES, SPECIFICALLY THE RENTED VEHICLE THAT IS REFERENCED IN THIS AGREEMENT. EACH DRIVER FURTHER AGREES TO INDEMNIFY AND DEFEND SONORAN TRAILS OVERLAND FROM ANY AND ALL LOSS OR DAMAGE CAUSED BY THE DRIVER

INITIALS _____

VIII. BREACH OF THE RENTAL AGREEMENT, MODIFICATION, AND ASSIGNMENT

Should Renter violate any of the terms and conditions present herein, Owner retains the right to repossess the vehicle, charge the Renter for any and all loss, damage, or other applicable charges, and bring suit for any outstanding balance including charges for damage to the Vehicle.

The validity, interpretation and performance of this agreement shall be controlled by and construed under the laws of the State of Arizona. Renter, Owner, and all parties to this agreement further acknowledge that the exclusive jurisdiction for any action related to this agreement shall be the Superior Court for the State of Arizona located in Maricopa County, Arizona.

No addition to or modification or waiver of any provisions of this Agreement shall be binding on Renter, Owner, and any party unless made in writing and executed by an authorized representative of each party.

The waiver of any provision of this Agreement shall not be construed as a waiver of (i) any claims arising from a subsequent breach of that or any other provision of this Agreement or (ii) any other provision of this Agreement. The failure of Renter or Owner to object to, or to take affirmative action with respect to, any conduct of the other party to this Agreement, shall not be construed as a waiver of any claim arising from a future breach or subsequent wrongful conduct.

Renter shall not assign or otherwise transfer any interests in or duties under this Agreement without the prior written consent of Owner.

VIII. HEADINGS, SEVERABILITY, AND OTHER PROVISIONS

The headings used in this Agreement are intended solely for convenience and shall not determine or alter the rights and obligations of the parties.

Any provision of this Agreement held to be in violation of any law or ordinance shall be deemed stricken and all remaining provisions shall continue to be valid and binding upon the Renter, Owner, and any parties to this Agreement. Renter and Owner shall attempt in good faith to replace any invalid or unenforceable provisions of this Agreement with provisions that are valid and enforceable and that approximate as nearly as possible the intention of the original provisions.

Renter will not use the name, trademarks, or service marks of Owner, or any information regarding the Agreement, for any purpose without the prior written consent of Owner, which consent may be withheld in Owner’s sole discretion.

This Agreement may be executed in two (2) or more counterparts, each of which will be deemed an original but all of which together will constitute one and the same instrument.

Unless otherwise specified below, the following signatories are the authorized representatives upon whose decision and information each party may rely for performance of this Agreement.

IX. INDEMNITY

After carefully reading and considering the foregoing provisions of this Agreement, Drivers have voluntarily executed this Agreement to be effective as of the date first written above.

By signing I agree that I have read, understood and accept the Sonoran Trails Terms and Conditions contained herein. Any questions I have regarding the meaning of any of these terms have been fully explained to me by ALPHA1414, LLC/SONORAN TRAILS OVERLANDING. By signing this Agreement and initialing these Terms and Conditions, I agree to abide by and be bound by each and every term contained in this Agreement. Each Person signing as Driver or Additional Driver also agrees to be jointly and severally liable for all charges under this Agreement.

Signature of Driver: _____ Date: _____

Signature of Additional Driver: _____ Date: _____